

LOAN RATES

A (680 & UP) B (640-679)C (600-639)D (550-599)E (549 & BELOW)

	Collateral	Signature	Land
A	NEW 3.50%	8.0%	4.0%
B	4.0%	8.0%	5.0%
C	6.0%	15.0%	7.0%
D	8.0%	18.0%	10.0%
E	10.0%	18.0%	14.0%

NEW: UP TO 72 MONTHS

USED

ADD 1.00%
TO SCORE RATE

FOR MODELS 2-3

YEARS OLD

TERM UP TO 60 MO.

ADD 2.00%
TO SCORE RATE

FOR MODELS 4-6

YEARS OLD

TERM UP TO 52 MO.

ADD 3.00%
TO SCORE
RATE

FOR
MODELS
GREATER
THAN 6
YEARS
OLD

TERM UP TO 36 MO